

## PEZcific Coast Pez Convention

### IDEAS TO INCREASE DEALER SECURITY

On Saturday there will be Hotel clothed security men walking around the convention floor every half hour keeping an eye on your PEZ for your protection.

Convention Volunteers and Coordinators will be wearing Blue colored T-shirts to show a secure presence of "eyes". This will also allow you to easily identify helpers.

**For your protection during room hopping, here are some suggestions:**

Bring along colored stickers (the dots) and stick them onto your table. When someone removes a PEZ you can easily see what is missing and keep an eye on it until it is sold, then replaced.

Lay out your PEZ in a specific quantity or order. For example if you have 6 rows by 6 columns of PEZ it will be much easier to visually see which of your PEZ are missing.

You may want to bring Saran wrap to cover your PEZ (tape the customer side to the table). Buyers can see your PEZ but have to physically lift it up to inspect before purchase.

If you are a dealer who sells PEZ in large quantities (e.g. you have 50 Star Wars for sale) just set up a 'salesman' display - one of each PEZ you are offering with the price by it. The display is not for sale, but people can see what you have to offer and the price. You can keep your stock behind you or in a safe place.

**BRING A CAMCORDER.** Set it up. You decide if and when it needs to be turned on. At minimum, it will act as a deterrent.

Bring an extra person or pay an extra person to stand on the other side of your table (if you are behind your PEZ) to watch all buyers.

At ANY POINT you may ask everyone to step outside to reassess your goods. (You know Pezheads will come back).

You may want to consider privately marking your PEZ (maybe using a small sticker on the inner cartridge) and initial it when the PEZ is sold. Tell purchaser to keep that sticker on as proof of purchase.

Have a sign outside your door of only 2 customers at a time and close the door each time until they have made their purchases. People will gladly wait as the security of each dealer's goods is paramount (e.g. they can't buy what you don't have if it is stolen).

Many stores ask all customers to LEAVE THEIR BAGS AT THE FRONT. When customers enter your room, tell them you will gladly hold onto their bags until they are finished 'shopping' in your room. You absolutely have the right to do so.

If you suspect a theft has taken place, please ask everyone else in the room to leave (unless there are WITNESSES) and deal with the person privately. You must notify a PEZcific volunteer, as we may need to remove their convention privileges or contact the authorities.

Have a detailed inventory of your 'for sale' table. It will be easier to keep track of what should be remaining on your table.

Your hotel room is essentially your 'home' you have the right to conduct your business any way you wish in your home. We want you, the dealer, to make money at the convention, not lose money or PEZ. Take responsibility for your room, your PEZ and the traffic entering and exiting your room. It is up to you, by following the suggested guidelines, to make this a safe convention. Whatever choices you make about safeguarding your PEZ, the attendees will be aware and will abide.

Deven Green